

# HISTORY

- PT. Primamas Segara Unggul was established in June 8, 1991. Our premises located within 5 kilometers radius of Surabaya International Port and 8,6 kilometers from Surabaya Teluk Lamong Port which is quite strategic for shipping industries. We are operating on a high standard of management container storing, movement, repair, inspection, cleaning, and warehousing. The depot itself covers of an area of **60,000 square meters with status free hold title** and our handling equipment is capable of stacking up 8 containers. We have 165 employees who will give their best to support our customers need.
- On January 1, 2017 Primamas had already established second new depot which covers of an area of 21,000 square meters, it's located within 2 km from the first depot.
- With more than 31 years of experience along with 24-hours service and a computerized system , we will support our customers need in better, faster, more secure, and trusted services.



## Statement Of Fact

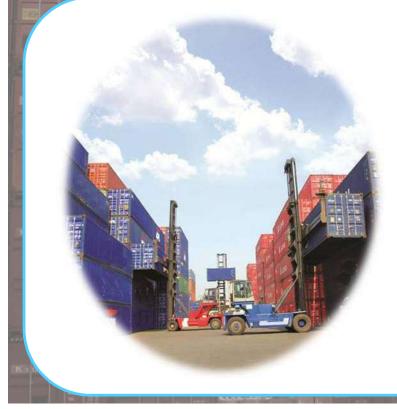
- There are 15 containers depot within Surabaya area, but we contribute 10% of the total container volumes which circulated in Surabaya
- Most favorite depot by EMKL

MAFE

MAERSK

 We are one of the 9 containers depots in Surabaya who earn trust from Customs to be their Hoarding Yard and for PLP containers.

## **VISION & MISSION**



### Vision

• PT. Primamas Segara Unggul become the leader in container depot industry within greater Surabaya area by providing an integrated range of services.

### Mission

- To enhance leadership of PT. Primamas Segara Unggul in the industry of container depot by providing an efficient service of quality.
- To maintain business service excellent of innovation of PT. Primamas Segara Unggul by keep doing business improvement.
- To develop profesional staff and expert technician of PT. Primamas Segara Unggul up to the current technology developments in accordance to Witherspoon.
- To create the safest working environment in industrial container depot.
- To maintain close links between PT. Primamas Segara Unggul with the principals, customers, suppliers, and related government institution.



# 

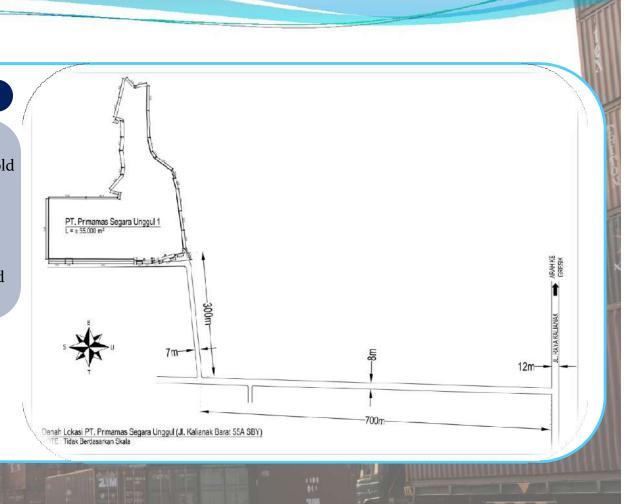
## Мар

- 5 km from Surabaya International Port
- 8.6 km from Surabaya Teluk Lamong Port
- 2.5 km distance between our depo 55 and our new depo 108



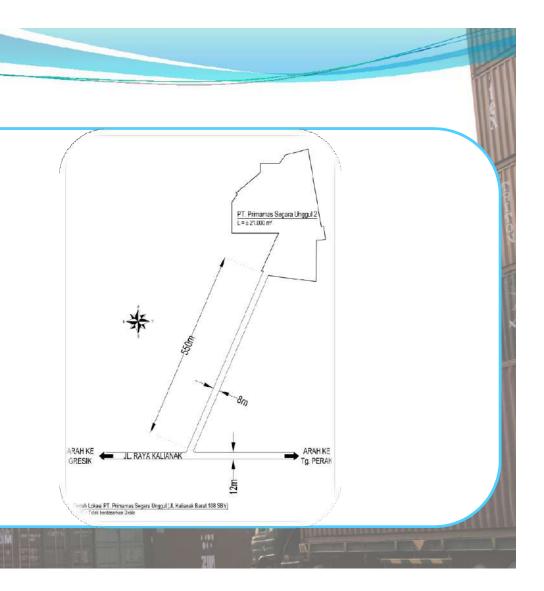
## DEPO 55

- 1 km from main road
- 60,000 square meters with status free hold title
- From entrance until our gate in 55, the road has paved.
- 5 km from Surabaya International Port
- 2.5 km distance between our depo 55 and our new depo 108

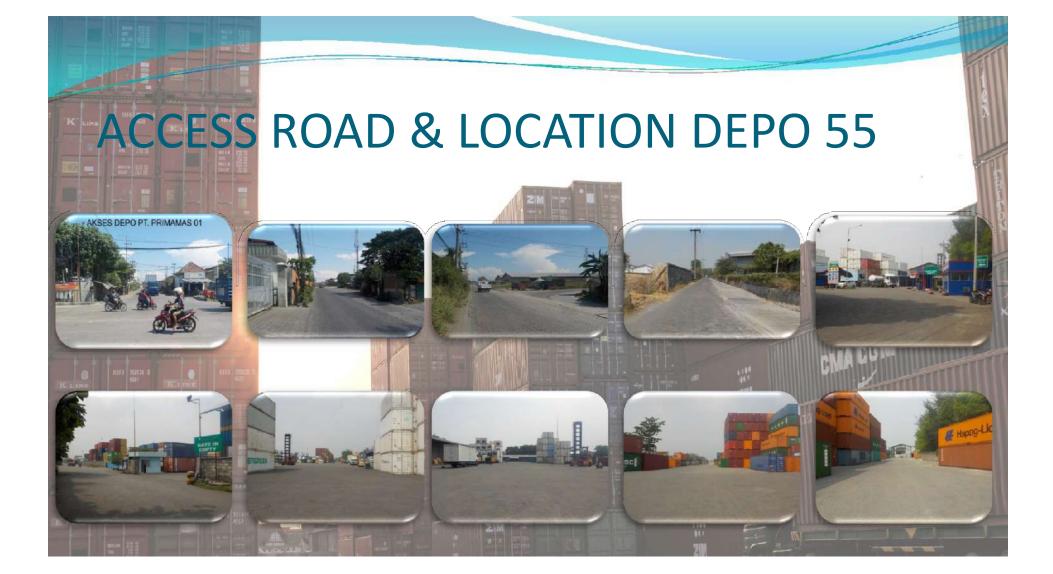


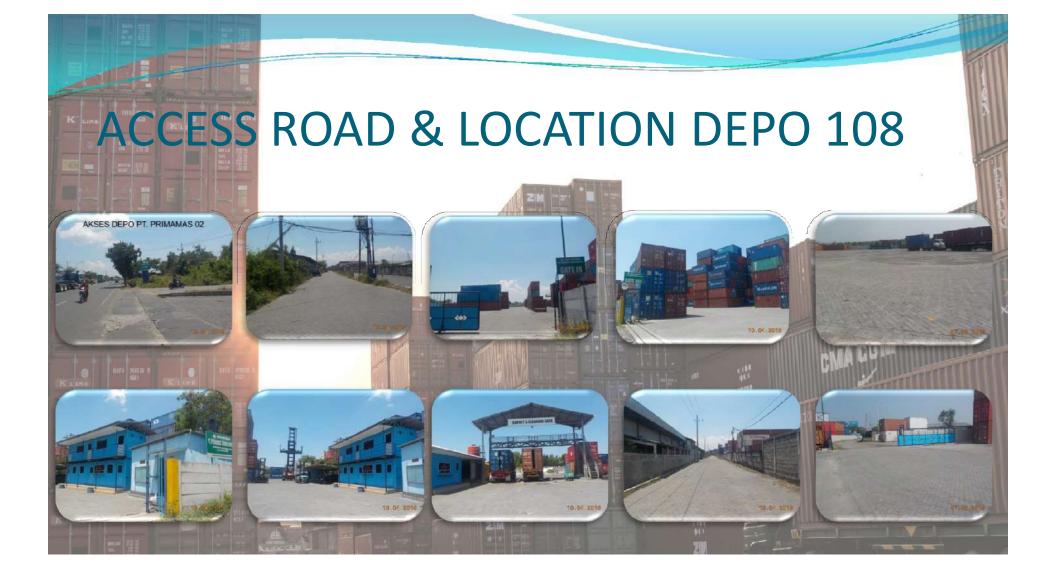
## **DEPO 108**

- 550 meter from main road
- **2**1,000 square meters paved area.
- From entrance until our gate in 108, the road has paved.
- 8 km from Surabaya Teluk Lamong Port









### Utility

- 5 unit of Side Loaders which are capable of reaching 8 stacks of containers
- 2 unit of Reach Stacker container with capacity of 45 tons for laden container
- 5 units of Forklifts with capacity of 7 tons
- Power supply of 93 KVA depo 55, 66 KVA depo 108
- 3 Generator set of 250 KVA
- 2 Repair Area, 2 Survey and 2 Cleaning Area
- 6 units of Forklifts with capacity of 2.5 tons



### Refrigerated Container service

- Storage of reefer container in secure parks supported by security system and 56 cctv camera on depo 55 and 14 cctv camera on depo 108.
- Structural repair of damages on containers in accordance to IICL Standards
- Pre-trip inspection of containers
- Mechanical repairs to refrigerated container
- Computerized tracking
- 50 plug reefer PTI on depo 55 and 36 plug reefer PTI on depo 108.
- Computers that allow to process the data retrieval from a wide variety of container reefer machine.
- An examination conducted by reefer team to perform identification of problems occurred on the reefer engine



### • Repair Reefer Container

Recently, Our Repair Division skill had gotten improved. When the other Repair Competitor just focus on daily fixed for empty/dry container, Our team now can repair structure reefer container. To support that all, we also had new tools , supply it with new materials for repair reefer, and also we training our technicians for the best result.

### **Repair Team :**

- Working hours (Mon Sat): 08.00 16.00
- Also available upon request after working hours
- Minor repair estimate productivity : 50 box / day
- Major repair estimate productivity : Depending on level of damaged.



### • Repair Reefer Container (2)

We provide our Repair division with a new tools and materials.

### Our Tools

- 1 Foaming tool
- 1 Cutting Laser
- 1 welding machine
- 2 Enerpack
- 2 Gun Spray
- 1 gasket cutter
- 4 hand drill

- 3 hand grinder
- 1 compressor

•

- 1 holding side panel interior
- 1 straigthen door sill
- 1 straighten front sill
- 1 straighten door header
- 1 straighten front header





### • Repair Reefer Container (3)

### **Our Materials**

- rivet
- Tint and thiner
- Filter drier
- Drain plug
- power plug
- fooming
- Contactor
- Guide & keeper security
- Freon
- Handle , Kazoo, cable

- manifold
- Sensor return, sensor supply
- Splice kit
- PTCT
- Modulation valve
- Humidity sensor
- Module display
- LPT
- Panel interior
- Corner casting



### Container Yard

- We have a **60,000 square meters with free hold title** and our new depo 108 have a 21,000 square meters, paved container storage area of which surrounded by a safe brick wall, supported by fullerton 24-hour security system and CCTV camera.
- Our in-gate system can manage a good container traffic which is able to facilitate up to 50 containers coming in within an hour plus an estimated waiting time of 5-7 minutes for each container shifting.
- 70 cctv camera for monitoring
- 24-hour security system with 20 securities ( 6 people per shift (2 shift) )



### **Repair Area**

Our highly skilled staff could assist you with wide ranges of services, and they are utterly aware of the latest standards. We are using certify parts to ensure our repair quality



### Survey Area

Any container that come in to our depot must pass through our survey and cleaning service at pit stop, in which our team will check the condition of the container and clean it from any dirt









### Equipped with cleaning equipment units capable To provide high temp and high pressure cleaning (up to 150 C)

• 3 links for cleaning container

**Cleaning Area** 

- 2 units of high pressured Nilvisk of 200 bar
- 1 units of high pressured Nilvisk of 250 bar
- 2 units of Kranzlepressurized of 250 bar
- 1 unit of Kranzle pressurized of 400 bar

## **Container Process In**

- EMKL brings the document D/O and interchange and paying doc fee, LOLO and cleaning fee
- Container coming in to depot
- The truck driver will give EIR TPS to gate in operator in exchange for job slip.
- We conduct cleaning, survey and and taking photo of container at pit stop.
- Then container is put down at CY
- If its declared as damage container, it will be discharged at DMG area, otherwise it will be discharged at AV area



Document Payment







Container



Input to System

RTD D



## Container Process Out

- EMKL will bring D/O and pay the cost (LOLO and admin fee)
- Operator input data to system
- EMKL receive job slip
- EMKL give job slip to tallyman
- Lifting container to the truck
- We take a picture of the container then release it
- Truck driver will receive and sign EIR on the way out from depot
- The unit leave with security check





Hoarding Warehouse



PT. Primamas Segara Unggul provides 2 warehouses, which are:

- warehouse services and temporary hoarding for those who want to store their container
- PJT warehouse.
- 3,000 square meters very excellent and safe area
- Team of Customs Officers who are on duty to examine and to create documents for any container that in and out

## **Custom Hoarding (TPP and TPS)**

- 20,000 square meters paving area with free hold title.
- PT. Primamas Segara Unggul earn the trust of the General Directorate of Customs of Surabaya to take charge as the customs temporary hoarding. Supported by a computerized system and a professional team of TPP/TPS.
- If YOR of the port exceeding 80%, any inbound container age more than 30 days can be transferred to this facility
- Primamas also is one from 9 Depo in Surabaya earn trust from Custom to be PLP Container (Dwell Time) hoarding yard.





## Customs (Bea Cukai)

We are collaborating with the General Directorate of Customs of Surabaya to monitor every movement of customer's goods.

We provide special equipment to support the Customs Officers in performing their duties in our premises, they are able to check 3 containers all at once.



Comfortable area such as gate out room, payment room, waiting and meeting room facilitated with TV, air con, free WIFI and drink.

Computerized system for cashier, gate in and gate out .

We provide online system for Principles who currently are under cooperation with PT. Primamas Segara Unggul, the online system facility able to provide real time information related to their containers, including the time of container arrival and container out, repair estimation, as well as requested damaged container repair photo.

# ACTIVITIES

Our goal is not only to achieved a profit but also to create a mutualism between stakeholder. To achieve that, Primamas always try to give an appreciation to them, including :

### • CSR

- Our Depo trusted for industrial visit from any university who want to learn and know about depo flow process system, on 2016 from Petra University.
- Orphanage visit.
- Idul ADHA contribution.

### • Other

• Team Building / Company Gathering.

PT. Primamas Jegara Unggul Junaboya

## **COMPANY COMPLIANCE POLICY**

The purpose of the company compliance policy is to ensure the practices of company's business conducted by directors, permanent as well as temporary employees of Primamas are consistently done in ethical and legal manner in accordance to applicable laws and regulations. Include :

- Service Quality Our commitment is to provide a reliable and safe container handling for our customers. Continuous improvements towards our service quality are conducted in order to gain customer satisfaction and loyalty, which implemented through the periodic training facilitation towards all workers, as well as the technological development of the company.
- **Bribery** We strive to take preventive act to deter bribery towards public authority. We do not engage in any act of providing illicit payments (gratification, gifts, money, etc), or accept such illegal payments and bribes in order to gain personal benefit, as compliance towards domestic anti-corruption law. Tipping is strictly forbidden for our employee and the management



## **COMPANY COMPLIANCE POLICY**

- **Neutral** We do not involve nor support any religious and political party / movement.
- Work Safety Creating a safe working environment by implementing Standard Operating Procedure (or by providing health and safety equipment to all workers as well as improving the safety of our equipment) that minimize any exposure to risk and danger, while promotes health and safety of all workers and anyone else who may be affected by the business operations.
- Fair Competition We engage in and maintain a healthy and fair competition with the competitors in the industry, as well as, strive to apply win-win solutions while dealing with our stakeholder as compliance towards domestic competition law.
- **Respect and Fair Treatment towards all Personnel** We uphold professionalism practice in the workplace and value all personnel performance base on their KPI performance disregard their age, race, gender, religion, and nationality. We forbid and do not involve in unethical acts, especially acts related to harassment and abuse.



## **COMPANY COMPLIANCE POLICY**

- **CSR and Sustainable Environment** Primamas committed to live in harmony with local residents to maintain a good and sustainable relationship in the long run, and put importance in maintaining a natural environment where the company operates by reducing waste and limit unnecessary water and electricity consumption.
- **Confidentiality** All employees of Primamas are aware of and acknowledge the responsibility to protect the private and sensitive information of the stakeholder, especially the client's confidential information. The client's confidential information will remain undisclosed disregard the status of business corporation as we respect confidentiality as the business code of ethics.
- **Tax Compliance** Our company's commitment is to apply good tax practices by adopting tax strategy that complies with applicable tax laws and regulations to avoid any tax risk that will give negative impact towards the business in the long run.
- **Maintain Regulatory Compliance** Dynamic chances towards the applicable law and regulatory requirements affect the way company operates. Stay updated towards any changes in applicable laws and policy will ensure the company to constantly operate in ethical and lawful manner.



# RECOGNITION



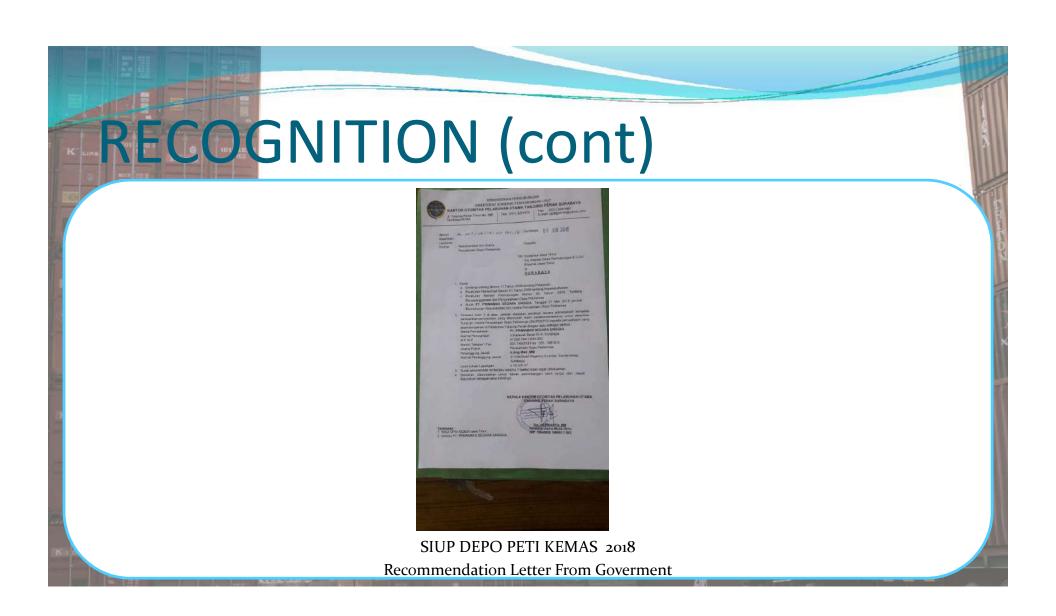
Appreciation from Tax for "Fulfillment of Tax Liabilities above the average in 2011"





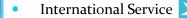
Appreciation from Customs for "Most Responsive Company for Customs Hoarding 2016"

Appreciation from Petra University for Industrial Visit



# **OUR PARTNER**

## **Container Depot**









## **Hoarding Warehouse**

- PT. ADI CARAKA TIRTA CONTAINER LINE
- PT. INTEGRA
- PT. ANDALAN PACIFIC SAMUDERA
- PT ATLANTIC CONTAINER LINE
- PT. HYPER MEGA
- PT. PANAH PERDANA LOGISTIC

- PT. TAGAYA
- PT. MACO LINE INDONESIA
- PT. BINTANG SAMUDRA ANGKASA
- PT. DEWATA FREIGHT INTERNATIONAL
- PT. INDO NANSHIN EXPRESS
- PT. DFDS TRANSPORT INDONESIA

# **CONTACT US**

21. Mitra Perwinda Sukses

PRIMAMAS SEGARA UNGGUL × kalianak barat 55a belakang surabaya

Pt. Dharma

### Depo 55

Jl. Kalianak Barat 55A (Belakang), Surabaya - Jawa Timur 60183 Phone. +6231 7495119 / +6231 7495120 / +6231 7495121 (hunting) Fax. +6231 7481412  Depo 108
 Jl. Kalianak 108i, Surabaya - Jawa Timur Phone. +6231 21100181 / +6231 21100182

Website

PRIMAMAS SEGARA UN Depo 108

www.primamas.com Email : cs@primamas.com

Working Hours

08.00 - 16.00 / 16.00 - 24.00 (Mon - Fri) 08.00 - 12.00 / 12.00 - 16.00 (Sat) \*We are also available upon request after Working hours.